



### **Paradoxes of Culture and Globalization**

Martin J. Gannon

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"A truly extraordinary book! The range of knowledge revealed by the author is quite astonishing and the material presented is done so in a clear and unambiguous writing style." The book includes astonishingly varied perspectives on issues that will impact the hoped-for positive consequences of globalization. I felt I was being informed by an expert who grasps the complexity of the issues involved in ways that make them clear and useful. If I was teaching a course that had anything to do with globalization and/or culture, I would assign this book? and if I knew of someone who was being assigned to another country, I would require him or her to read this book."

?Benjamin Schneider, Valtera Corporation and Professor Emeritus, University of Maryland

What is a paradox? Why are cross-cultural paradoxes essential for understanding the changes that are occurring because of globalization? Encompassing a wide variety of areas including leadership, cross-cultural negotiations, immigration, religion, economic development, and business strategy, **Paradoxes of Culture and Globalization** develops cross-cultural paradoxes essential for understanding globalization.

#### **Key Features**

- Highlights over 90 paradoxes structured in a question/discussion format to actively engage readers and provide an integrative overview of the book
- Presents key issues at a higher and integrative level of analysis to avoid stereotyping particular cultures
- Facilitates class discussions and the active involvement of class members in the learning process of culture and globalization.
- Enlarges individuals' conceptual understanding of cross-cultural issues
- Focuses on both traditional and controversial topics including motivation and leadership across cultures, communicating and negotiating across cultures, immigration, religion, geography, economic development, business strategy, and international human resource management

#### **Intended Audience**

This is an excellent text for advanced undergraduate and graduate courses in International Management, International Business, Comparative Management, World Business Environment, Cross-Cultural Management, Cross-Cultural Communications, and Cultural Anthropology in the departments of business and management, communication, and anthropology.

#### Meet author Martin J. Gannon! www.csusm.edu/mgannon

Martin J. Gannon is also the author of the bestselling text *Understanding Global Cultures* (SAGE, Third Edition, 2004) and *Cultural Metaphors: Readings, Research Translations, and Commentary* (SAGE, 2000).

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