



Paid-From-Savings Guide to Green Existing Buildings

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The Paid-From-Savings Guide to Green Existing Buildings provides information to help building facilities managers and energy service companies (ESCOs) leverage utility cost savings to fund comprehensive green building retrofits. Using the paid-from-savings approach allows owners to implement needed repairs and upgrades, achieve reductions in energy and water use, and incorporate other green strategies and technologies in a cost-effective manner. The resource provides detailed information on how to aggregate green improvement measures to optimize project economics and achieve LEED for Existing Buildings: Operations & Maintenance certification. The guide is broken into two parts. The first half outlines the project steps needed to leverage savings generated from building upgrades to pay for a green retrofit and achieve LEED for Existing Buildings: Operations & Maintenance certification. The second part focuses on additional steps needed when using green performance contracting as the project-delivery method. The resource also includes sample RFP/Q language, project assessment tools, and profiles of successful paid-from-savings projects.

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